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# New Challenges for Higher Education Leaders and Policymakers

Japan-UK HE Collaboration Project June 2004

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#### **UK Higher Education**

- Diverse HE system
- Over 2 million HE students in UK
- 44% participation rate
- 170 higher education institutions
- £14.5 billion HEI income in 2001-02 of which
   £9 billon is Government funding
- 0.8% of GDP in public funding to HE in 2004

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#### Challenges and opportunities

- The challenges of Globalisation
- The nexus of higher education and the knowledge society
- Higher education at the heart of the modern economy and society
- Higher education institutions judged by international standards
- Searching for policy options that will deliver the future rather than policies that have delivered the past

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## Implications of the market for higher education in England

- Variable but regulated fees
- Market position and market share
- Selling a brand image in the marketplace
- Difference between marketing and selling
- Consequences of misjudging the market
- Implications for institutional survival
- Role of the HEFCE as funding body, planner and regulator

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### **Opportunities**

- Global demand for higher learning
- A learner centred approach to higher education
- The significance of delivering to world-class levels of attainment
- The significance of lifelong learning
- The significance of international collaboration and development

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